



CUSTOMIZABLE BREAK OUT ROOMS

We know why it's important to move from lecture-based virtual training to activity-based learning, but how do you do that?

Getting people involved in training isn't difficult if you assign them a task, give them clear instructions and a way to do it. In virtual training, using break out rooms help you get people working together. Webinar based products don't have easy to use break out rooms and most of them are limited in what your team can do in them.

Jigsaw Interactive's small group learning rooms are customizable, easy to use and all tools in the main room work in our small group rooms. This means that you can quickly and easily set up different rooms, with different content and different tools you want your teams to use. It means you can add or change content on the fly in any room. And, it means that you can add or change tools in any room for the team to use.

Many companies have chosen Jigsaw Interactive because our small group learning rooms are easy to use, fully functioning, flexible and can be recorded. For instance, sales training is easy and powerful when you can put one case study with specific information, instructions and tools in one room and a different series of information and tools in other rooms. As the trainer moves from room to room assessing the knowledge and work being accomplished, they can modify both instructions, content and tools for each group.

This has changed sales training for many companies. Using Jigsaw, sales trainers easily evaluate that the sales team is properly promoting products/services, clearly and accurately identifying the ROI and covering the value proposition for the customer. Being able to review how each salesperson deals with customer pushback and coach them through challenging areas has made the difference in getting the business or losing the account.

Being able to review the recordings of each small group room is helping sales managers and trainers identify areas of weakness or misinformation that can lead to sales and support challenges before they happen. Strengthening the sales team and ensuring accurate sales messages and processes has never been easier.